



**Director of Major Gifts
Half-Time Position**

Pollinator Partnership (P2) is looking for an experienced and passionate professional who possesses the skills to oversee the organization's fundraising and development activities. The Director of Major Gifts will manage relationships with P2's financial partners, supervise staff, and represent the organization in a public-facing manner. The successful candidate should be a detailed-oriented professional, have proven fundraising and capacity building experience, and be committed to the mission and values of P2.

About Pollinator Partnership:

Pollinator Partnership is the world's largest nonprofit dedicated exclusively to the health of pollinating animals. For 25 years, P2 has championed the vitality of pollinators, critical to our food and ecosystems, through conservation, research, education, and collaboration. www.pollinator.org

Principal Responsibilities:

- Fundraise to meet 501(c)(3) nonprofit's financial goals
- Build new donor relationships while maintaining ongoing ones, encouraging recurring and planned-giving commitments
- Manage fundraising campaigns including newsletters, solicitations, and media campaigns
- Research, identify, and secure unrestricted grant opportunities
- Improve existing donor databases to streamline efficiencies and capitalize on investment
- Uphold branding and marketing themes to project a cohesive identity for the organization
- Manage and supervise development associate staff and interns
- Plan and execute fundraising events
- Provide plans, updates, and progress to the Board of Directors
- Report to directly to the Executive Director

Required Skills:

- Degree in a relevant field such as nonprofit administration, business administration, communications, or equivalent professional experience
- Advanced-level experience in non-profit fundraising, grant procurement, and development
- Ability to engage public and private donors
- Strong commitment to the vision, mission, and values Pollinator Partnership
- Ability to lead and direct others
- Strong organizational and communication skills
- Strong computer skills, including Microsoft Word, PowerPoint, and Excel

Compensation: \$40,000 - \$50,000 annually (half time equivalent – Approx. 20 hours per week). Compensation will be based on experience and qualifications.

Location: San Francisco Bay Area preferred. Other locations and remote work will be considered.

To Apply: Please email cover letter, resume, and contact information for 3 references as one document to kr@pollinator.org by Friday, January 14, 2022.